



Best Contractor / Design Firm

CARY & ASSOCIATES BUILDERS, INC.

By Frances Rivetti

Best Contractor/Design Firm Cary & Associates Builders, Inc. covers a wide variety of ground when it comes to innovative building. Recent projects include a 85,000-square-foot building for Kelseyville Lumber in Kelseyville, a 42,000-square-foot warehouse and loading dock for Manzana Apple Products in Graton and a metal building at G&C Auto Body in Santa Rosa (for its expanded collision center). Cary & Associates' flexibility is one reason it's currently ranked among the top 10 for Metallic Building sales in the United States. It also receives a significant portion of work through referrals and word of mouth.

"We're loyal to our clients and they've been loyal to us," says Bob Cary, principal of the Sebastopol-based building and design firm, who believes the current economic climate calls for a significant increase in value of quality construction, in short: far more building for the dollar.

As a full-service general contractor specializing in negotiated projects for the design and construction of commercial, industrial, winery and agricultural buildings, Metallic Building representative Cary & Associates has the unique ability to integrate pre-



Cary & Associates provided steel and labor for building Kelseyville Lumber.

engineered metal building systems with complex, conventional building designs.

"The design/build approach we use is the best avenue for the client and the contractor," says Cary. "It allows the planning, specifying, designing, estimating



Bob Cary in his office



The Traditional Medicinals office complex is one of several buildings Cary & Associates has built for the company.



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Cary & Associates provided steel and labor for constructing Copain Winery.

and construction to be combined under a single source of responsibility to provide improved handling of solutions with significantly better value than other construction methods.”

Pairing specific design professionals and funding sources with each customer provides a more stable platform: “and assurance of a professionally completed building,” believes Cary, whose Sonoma County construction business launched as a sole proprietorship back in 1984.

“I had a pickup truck with a toolbox and a small crew of iron workers,” says Cary. “Twenty-five years later, we’re a licensed California corporation with heavy duty trucks, trailers, tractors and mobile offices.”

Currently employing four full-time office staff and two to 12 field employees (depending on the specific needs of a given project), Cary & Associates was ranked eighth in the country last year in the Metallic

“M” Team of national Metallic Building representatives, landing the Sebastopol company a cover photograph of its Copain Wine Cellars project on the front of the July 2008 issue of nationwide *Metal Construction News*. Bob Cary was also asked to serve on the Metallic Buildings Presidents Advisory Committee.

“We’re extremely honored to have been voted Best Contractor/Design Firm by the readers of *NorthBay biz*,” says Cary. “Our policy has always been to conduct our business with integrity and loyalty to our clients. We’ve worked diligently to promote design/build projects and to provide our customers with the finest building their dreams and budget permit.

“We’ve always been cognizant of the many fine builders in the North Bay, so this latest award comes as quite a pleasant surprise,” says Cary. ■

www.carybuilders.com